

| Job Position: Bilingual Customer Support/Verifications Representative (FLUENT IN SPANISH AND ENGLISH) | Status: Full-Time/Non-Exempt |
|---|------------------------------|
| Division: Mobiloans   | Salary: \$13.50/hr.          |
| Posting Date: 4/11/25   | Closing Date: 4/25/2025      |

#### JOB DESCRIPTION

#### **General Summary**

The Bilingual Customer Support/Verifications Representative should be fluent in both Spanish and English languages. The bilingual representative is a member of the customer care team focused primarily on inbound customer service efforts (calls and emails). The Customer Support Representative's responsibility is to create and retain loyal customers by consistently delivering excellent service. In addition, it is our goal to differentiate Mobiloans customer experience from all others by connecting to the customer in a personalized and emotional way, connecting the customer to our brand and therefore creating a true competitive advantage.

### Principal Duties and Responsibilities for Spanish Bilingual Representative

- Provide quality customer service with each customer interaction, whether via an inbound or outbound call or email.
- Respond appropriately with prompt, friendly, and courteous responses. Personalize each contact for an optimal business result.
- Provide all relevant product/service information, accurate in all aspects, and confirm the customer understands to ensure a one-call resolution to issues.
- Present and enforce business requirements in a positive manner.
- Follow and apply Standard Operating Procedures (SOPs) appropriately.
- Acquire potential customers respond to initial questions and inquiries in an enthusiastic, positive way, leading the caller to apply, and assisting potential customers in completing loan applications.
- Support existing customers with various account management requests, providing complete and accurate product information in order to enable the customer to effectively use our products and services.
- Perform Verifications steps including identity, phone, address, work/income, and properly disposition in
- Effectively utilize technology for all day-to-day activities (phone system, account management system, email system, etc.)

### **Experience and Education**

- High School diploma or equivalent
- 2+ years of experience in a customer support/contact center environment preferred
- Previous experience performing verifications work preferred, including analyzing and reviewing bank statements, paycheck stubs, driver's licenses, and social security cards

# Required Skills, Abilities, Soft Skill Factors for Spanish Bilingual Representative

- Bilingual -Fluent in Spanish and English language
- **Typing:** Must be able to type a minimum of 20 words per minutes.
- **Complete Call Center Simulation Assessment:** The candidate would need to complete a short series of Call Center Simulation Assessments and achieve minimum score of 62.
- **Communication:** Communicates clearly, in both verbal and written form.
- **Ethics and Responsibility:** Acts with dignity and respect, connecting with both internal and external partners. Gains confidence and trust of others through principled behavior.
- **Flexibility/Adaptability:** Demonstrates adaptability. Works effectively in faces of stress, ambiguity, difficult situations and changing priorities. Champion of change through their support of the company's ongoing efforts to resist the status quo.
- Ownership: Achieve successful results by focusing on performance that enhances the customer experience and apply a sense of urgency in your efforts to create value for the company. Is proactive in identifying opportunities for improvement in process, policies and customer service solutions.
- **Teamwork:** Builds effective working relationships and collaborates as a team player, using positive flow of communication when voicing concerns.
- Language: Bilingual in Spanish is preferred.

#### Minimum Requirements for Spanish Bilingual Representative

- **Typing:** Must be able to type a minimum of 20 words per minute.
- Complete Call Center Simulation Assessment: The candidate would need to complete a short series
  of Call Center Simulation Assessments and achieve a minimum score of 62. This test will help
  evaluate the candidate's level of development in call center skills (sales orientation, multi-tasking,
  developing customer rapport, discovering customer needs, problem solving and responding to
  customer needs, ability to learn, and apply procedures.)

## Key Measurements for Spanish Bilingual Representative

- Quality: Exhibits a commitment to quality account handling by maintaining a call quality monitoring score of "Solid" or better, and a low error rate on email monitoring
- Attendance/Adherence to Schedule: Limit break and personal time to less than 8.01% of work time staffed. Follow all aux codes rules and processes. Show a dedication to adherence to schedule by following all assigned start, end, break and lunch schedules. Displays dedication to attendance by working to obtain perfect attendance and avoiding verbal, written and final warnings for attendance throughout the review period.
- Job Knowledge: Exhibit knowledge of, and practice adherence to current SOPs through consistent
  reference to on-line SOP documents and successful completion of weekly, monthly, and quarterly
  audits. Follows company policies and procedures regarding the handling of each specific product.

• Accuracy/Thoroughness: Notates full and complete information, updates all contact information, and properly selects disposition coding and comment class.

The following breakdown summarizes the types and frequency of activities typically performed by employees in this position. It is not a guarantee of the actual distribution of activities to be performed.

| Item | %  | Activity                            | Description  |  |  |
|------|----|-------------------------------------|--|--|--|
| 1.   | 70 | Customer Call Interactions          | Assist with inbound customer inquiries via telephone call and assist with the queue.   |  |  |
| 2.   | 15 | Customer Email and Fax Interactions | Assist with inbound and outbound Email processing  |  |  |
| 3.   | 15 | Verify Applications                 | <ul> <li>Confirm the documentation received matches the<br/>requested/needed documents. Analyze each<br/>document for legitimacy and accuracy (matching to<br/>the application and using outside research, 3<sup>rd</sup> party<br/>data, and other resources/tools).</li> </ul> |  |  |

# Working Conditions/Physical Demands

Frequent keyboarding required, using hands to finger, handle, or feel. Specific vision abilities required by this job include close vision, and ability to adjust focus. May spend up to 8 hours per day sitting and may have occasional movement throughout the facility. Frequent and ongoing use of the telephone via a headset.

#### Disclaimer

This job description has been designed to indicate the general nature and level of work performed by employees within this classification. It is not designed to contain or be interpreted as a comprehensive inventory of all duties, responsibilities and qualifications required of employees assigned to this job.

This document does not create an employment contract, implied or otherwise; employment in this job is an "at will" employment relationship.

#### PREFERENCE WILL BE GIVEN TO QUALIFIED NATIVE AMERICANS

#### **SELECTION PROCESS:**

Mobiloans, LLC positions are competitive. All employment applications and supportive employment material will be evaluated based on the relevance of the applicant's qualifications and experience as it applies to this position. Applicants who demonstrate that they meet the minimum qualifications and experience most relevant to this position will be considered qualified and be eligible for an interview.

Complete tribal employment applications and resumes will be accepted until the closing date of the posting. Applications and resumes received after the closing date will not be considered for the position.

#### REQUIRED EMPLOYMENT APPLICATION PACKET MATERIAL:

- Employment application that is complete and provides all information requested; or
- Cover letter explaining your qualifications and experience relevant to the functions of this position;
   and
- **Personal resume** identifying your qualifications and experience relevant to the functions of this position.

Qualified Native Americans will be given preference in employment as required by the Indian Self-Determination and Education Assistance Act (25 U.S. 450, ET. Seq) including other relevant laws. In accordance with Title VII of the 1984 Civil Rights Act, Sections 701(b) and 703(1), preference in filling all vacancies may be given to qualified American Indian candidates. In other than the proceeding situations, the Tunica-Biloxi Tribe is an Equal Opportunity Employer (EOE); Tribal and/or Indian preference applicable in accordance with Title XX of the Tribal Code of the Tunica-Biloxi Tribe of Louisiana.

To apply for this position, interested candidates must submit their completed application, or cover letter and resume to:

Mobiloans
Attn: Richella Malveaux, Human Resources
151 Melacon Rd.
Marksville, La. 71351
OR
rmalveaux@mobiloansllc.com